

Employment Questionnaire

Please return the following questionnaire within three days.

Name _____

Area Code _____ Phone _____ Fax _____

Please describe the three things you like most about your most current job and why.

1. _____

Why? _____

2. _____

Why? _____

3. _____

Why? _____

Please describe the three things you didn't like about your most current job and why.

1. _____

Why? _____

2. _____

Why? _____

3. _____

Why? _____

Describe what you consider a perfect business day: _____

"Your current safe boundaries were once unknown frontiers."
- Unknown

How would you describe a particularly difficult day?

Describe your favorite employer, include personality traits and what you liked about working for them.

Describe your least favorite employer, include personality traits and what you liked about working for them.

What is your perception of an entrepreneur?

Detail what your ideal job would require of you.

What do you feel will be your biggest challenge in working with Elite Leads groups? _____

Describe how you would handle a member who is always late:

"Motivation is like food for the brain. You cannot get enough in one sitting. It needs continual and regular top up's."

- Peter Davies

How would you handle members who constantly talk during meetings? _____

A guest, who isn't familiar with the meeting agenda, or the time element interjects comments nearly every time there is an opening, what would you do?

In front of members, a guest challenges you saying the cost of the membership is too high. What would you say?

The Power Partner concept is not always easily understood. After explaining it, a new member passes, saying they don't have a Power Partner, what would you do?

A member consistently attends meetings, but rarely has a lead for anyone. How would you approach them and what would you say to them?

What would prevent you from accomplishing your goals?

"A journey of a thousand miles begins with a single step."

- Chinese Proverb

If you had a crystal ball and could see yourself three years from now, what would your life look like? Include the financial, professional and personal picture.

Please mark the response which best describes you really are on a scale from 1 to 5, with 1 being No or the least and 5 being Yes or the most.

	NO			YES
1. Trustworthy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Gentle	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Spirited	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. Understanding	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. Individualistic	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6. Esteemed	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7. Earnest	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8. Compassionate	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9. Convincing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
10. Bold	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
11. Precise	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
12. Adaptable	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
13. Organized	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
14. Aggressive	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
15. Shy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
16. Compelling	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
17. Calm	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
18. Daring	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
19. Spontaneous	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
20. Outgoing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
21. Fussy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
22. Talkative	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
23. Demanding	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
24. Industrious	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
25. Generous	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
26. Careful	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
27. Pleasant	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
28. Conventional	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
29. Warm	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
30. Efficient	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Be sure all 30 lines are marked.

"A man is not paid for having a head and hands, but for using them."

- Elbert Hubbard

Please mark the response which best describes you really are on a scale from 1 to 5, with 1 being No or the least and 5 being Yes or the most.

	NO		YES		
1. Pliable	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Sympathetic	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Persistent	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. Agreeable	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. Lively	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6. Dedicated	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7. Charming	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8. Complicated	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9. Self-Assured	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
10. Cheerful	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
11. Dependent	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
12. Nice	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
13. Congenial	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
14. Adventurous	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
15. Enthusiastic	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
16. Tolerant	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
17. Fearless	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
18. Optimistic	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
19. Charitable	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
20. Brave	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
21. Persuasive	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
22. Loyal	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
23. Deliberate	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
24. Outstanding	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
25. Impulsive	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
26. Controlling	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
27. Soft-hearted	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
28. Systematic	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
29. Good-natured	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Be sure all 30 lines are marked.

"If you want to feel rich, just count all of the things you have that money can't buy."
 - Anonymous

Read the first group of four words. Decide which one is **MOST** like the way you behave in a **social** situation (not work). Circle your response in the "M" (most) column. Review the remaining three words and decide which one is **LEAST** like the way you behave in a **social** setting. Circle your response in the "L" (least) column. **DO NOT MARK THE OTHER TWO WORDS!** Repeat the same procedure for each remaining twentieth-three groups of four words.

	M	L		M	L		M	L			
gentle	C	H	fussy	E	I	aggressive	A	J	respectful	D	J
persuasive	B	J	obedient	C	J	life-of-party	B	G	pioneering	A	F
humble	D	I	unconquerable	A	F	easymark	C	H	optimistic	B	G
original	E	F	accommodating	C	H	fearful	E	I	playful	B	G
attractive	B	G	argumentative	A	F	cautious	D	I	brave	A	J
god-fearing	D	I	inspiring	B	J	determined	A	J	adaptable	D	J
stubborn	A	F	submissive	E	H	convincing	B	G	nonchalant	E	H
sweet	E	H	timid	E	I	good-natured	C	J	light-hearted	B	G
easily led	E	I	sociable	B	G	willing	C	J	trusting	C	G
bold	A	F	patient	C	H	eager	E	J	contented	E	H
loyal	C	J	self-reliant	A	F	agreeable	D	I	positive	A	F
charming	B	G	soft-spoken	D	J	high-spirited	E	F	peaceful	D	I
good mixer	B	G	adventurous	A	F	open-minded	D	J	confident	B	J
obliging	C	H	receptive	D	J	sympathetic	E	H	cultured	E	I
will power	E	F	cordial	E	G	tolerant	E	I	vigorous	A	F
cheerful	B	G	moderate	C	H	assertive	A	F	lenient	C	H
joyful	E	G	companionable	B	G	well-disciplined	D	I	talkative	B	G
precise	D	I	controlled	C	H	generous	C	H	accurate	D	J
nervy	E	F	conventional	E	I	animated	E	G	outspoken	A	F
even-temper	C	H	decisive	A	F	persistent	A	F	restrained	E	H
competitive	A	F	polished	E	G	admirable	B	J	restless	A	F
considerate	C	H	daring	A	F	kind	C	J	neighborly	C	H
joyful	E	G	diplomatic	D	J	resigned	E	I	popular	B	G
harmonious	E	I	satisfied	C	H	force of character	A	F	devout	D	I

A journey of a thousand miles begin with a single step.
- Chinese Proverb

A = _____ F = _____
 B = _____ G = _____
 C = _____ H = _____
 D = _____ I = _____
 E = _____ J = _____
 24 24

D	I	S	C
20	17	19	15
16	9	11	7
15	8	10	6
14		9	5
13	7	8	4
12	6	7	
10	5	5	3
9	4	4	2
8	3	3	1
7	2	2	0
5		2	0
3	1	0	-1
1	0	-1	12
0	-1		-3
-2	-2	2-	-4
-3	-3	-3	-5
		-4	
-4	-5	-5	-6
-6	-5	-6	-7
-7	-6	-7	-8
-8	-7		
-9	-8	-8	-9
-10	-9	-9	-10
-11		-10	-11
-13		-10	-11
-14	-10	-11	-12
-21		-19	

Count A's in each of the four columns under "M". Mark the total in the appropriate box on the next page. Repeat for all the other letters in the "M" columns. Next, count the F's in each of the four columns under "L". Repeat for all the other letters in the "L" columns. The total should equal 24. Next, subtract column 2(L) from the column 1 (M) and mark in column 3(D). Use the (-) sign when appropriate. Circle the numbers from column 3 (D) in the graph to the right. Connect the circles